



Two Days. Ten Sessions. **Real Learning.**

**Managing and Repurposing Learning Content:
Proven Strategies and Techniques**

August 14 & 15, 2014

601

**Automating ADDIE?
We're Not That Far Away!**

Robby Robson, Eduworks Corporation

Raise your hand if you are familiar with ADDIE

Automating ADDIE

We're not that far away!

15 August, 2014



What this is about

- ADDIE: **Analysis, Design, Development, Implementation, Evaluation**
- Developing engaging and effective training from boring old manuals, presentations, and documentation
- Using some (possibly scary) technology for a good cause
- Making your job easier by combining process automation with a human-in-the-loop (e.g., you!)
- Possibilities, practicalities and limitations



Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

2



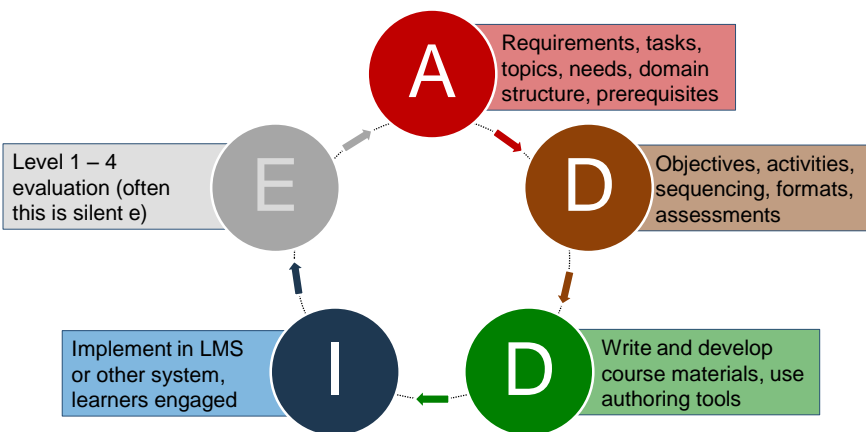
How training is developed today
How long it takes
What is most effective
Reuse is rare

WHAT WE HAVE LEARNED

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

3 **ONLINE**
FORUMS

ADDIE Model (for eLearning)



The content of this session also applies to other models and approaches

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

4 **ONLINE**
FORUMS

Representative data for developing eLearning

Task	ADDIE	% of Total Effort	Hours Required	
			Level 1	Level 3
Front End Analysis	A	11%	10	40
Instructional Design	D	13%	10	60
Storyboarding	D	11%	10	50
Multimedia Production	D	23%	20	120
Authoring/Programming	D	18%	15	85
QA Testing	I(E)	6%	5	30
Project Management	--	6%	5	30
SME/Stakeholder Reviews	ADD	6%	5	30
Pilot Test	DI	4%	5	20
Other	(E)	2%	1	2
TOTAL		100%	80	500

Source: <http://www.chapmanalliance.com/howlong/>

See also 201

These numbers refer to previous sessions

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

5 

Most Effective Forms of Instruction

Bloom's Two Sigma Problem

Object of Change	Altered Variable	Effect Size
Teacher	Tutorial Instruction	2.0
Teacher	Reinforcement	1.2
Learner	Feedback-corrective (Mastery Learning)	1.0
Teacher	Cues and explanations	1.0
Teacher, Learner	Student (classroom) participation	1.0
Learner	Student time on task	1.0
Learner	Improved reading/study skills	1.0
Peer Group	Cooperative Learning	0.8
Teacher	Graded homework	0.8
Learner	Initial cognitive prerequisites	0.6

Benjamin Bloom: American Educational Psychologist (1913 - 1999) best known for "Bloom's Taxonomy" (*Taxonomy of educational objectives: the classification of educational goals*, 1956) and "Mastery Learning" (*Learning for Mastery*, 1968)

Secondary Source: http://en.wikipedia.org/wiki/Bloom's_2_Sigma_Problem

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

6 

Reuse is rare. ROI is unclear.

See also 101

[DoD RAND study](#)

Do you agree?

See also 202

Shanley, M. G., Lewis, M. W., Straus, S. G., Rothenberg, J., & Daugherty, L. (2009). *The prospects for increasing the reuse of digital training content*. Rand Corporation.

Top-down:	Collaborate on course design to reach wider audiences.
RLO (Reusable Learning Object):	Design and reuse digital content as independent objects.
Bottom-up:	Reuses digital assets directly in learning
Concept reuse:	Reuse instructional, analysis and assessment methods.
Structural reuse:	Reuse development structure (from style sheets to LCMS)

Figure 2.1
Extent to Which Different Approaches to Reuse Have Been Employed

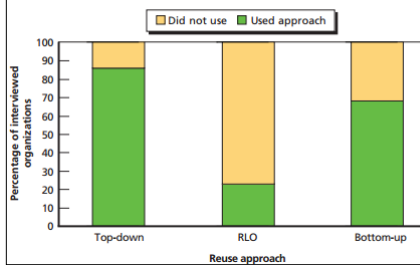
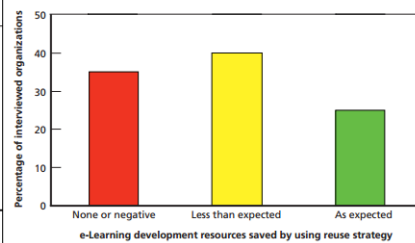


Figure 3.1
The Extent to Which Organizations Saved e-Learning Development Resources by Employing a Reuse Strategy



Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

7 **ONLINE**
FORUMS

Opportunities to save time (and money)

Opportunities to improve outcomes

WHAT WE WOULD LIKE

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

8 **ONLINE**
FORUMS

Opportunities to save time

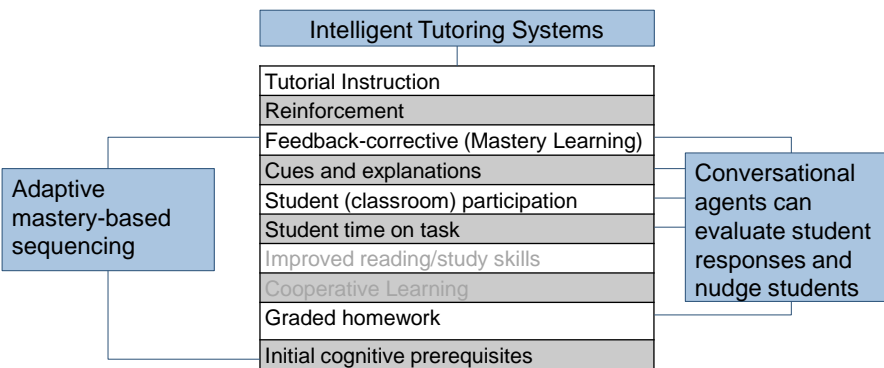
Task	Effort	Opportunities
Front End Analysis	11%	Reuse analysis from source materials
Instructional Design	13%	Reuse instructional design from source materials
Storyboarding	11%	Eliminate by use of templates
Multimedia Production	23%	Extract multimedia from source materials
Authoring/Programming	18%	Leverage templates and existing infrastructure
QA Testing	6%	QA should increase, not decrease*
Project Management	6%	Less time on project = less project management
SME/Stakeholder Reviews	6%	Rely on existing input inherent in source materials
Pilot Test	4%	Reduce testing through better QA
Other	2%	N/A
TOTAL	100%	Many opportunities to save time – if only we could extract analysis, design and content from source materials and use them in development and implementation process.

* QA should be integrated into entire process. 6% is VERY low.
Quality upfront translates into large savings later.

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

9 **ONLINE**
FORUMS

Opportunities to improve outcomes



Merrill, D. C., Reiser, B. J., Ranney, M., & Trafton, J. G. (1992). Effective tutoring techniques: A comparison of human tutors and intelligent tutoring systems. *The Journal of the Learning Sciences*, 2(3), 277-305.

VanLehn, K. (2011). The relative effectiveness of human tutoring, intelligent tutoring systems, and other tutoring systems. *Educational Psychologist*, 46(4), 197-221.

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

10 **ONLINE**
FORUMS

Example: AutoTutor (University of Memphis)

Conversational agent presents material, asks questions, evaluates responses, and gives hints, prompts and pumps.



- Graesser, A. C., Wiemer-Hastings, K., Wiemer-Hastings, P., & Kreuz, R. (1999). AutoTutor: A simulation of a human tutor. *Cognitive Systems Research*, 1(1), 35-51.
- Graesser, A. C., Wiemer-Hastings, P., Wiemer-Hastings, K., Harter, D., Tutoring Research Group, T. R. G., & Person, N. (2000). Using latent semantic analysis to evaluate the contributions of students in AutoTutor. *Interactive Learning Environments*, 8(2), 129-147.
- Graesser, A. C., Chipman, P., Haynes, B. C., & Olney, A. (2005). AutoTutor: An intelligent tutoring system with mixed-initiative dialogue. *Education, IEEE Transactions on*, 48(4), 612-618.
- D'Mello, S., Jackson, T., Craig, S., Morgan, B., Chipman, P., White, H., ... & Graesser, A. (2008, June). AutoTutor detects and responds to learners affective and cognitive states. In *Workshop on Emotional and Cognitive Issues at the International Conference on Intelligent Tutoring Systems*.

<https://www.youtube.com/watch?v=aPcozPJL2G8>

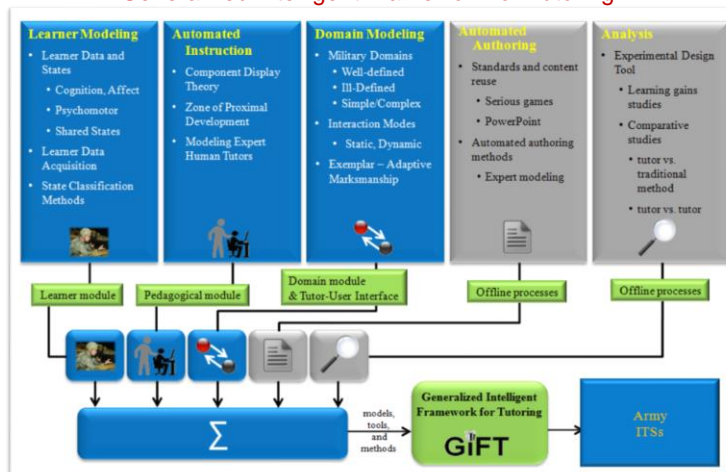


Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

11 **ONLINE FORUMS**

Related Example: **GIFT** Tutoring

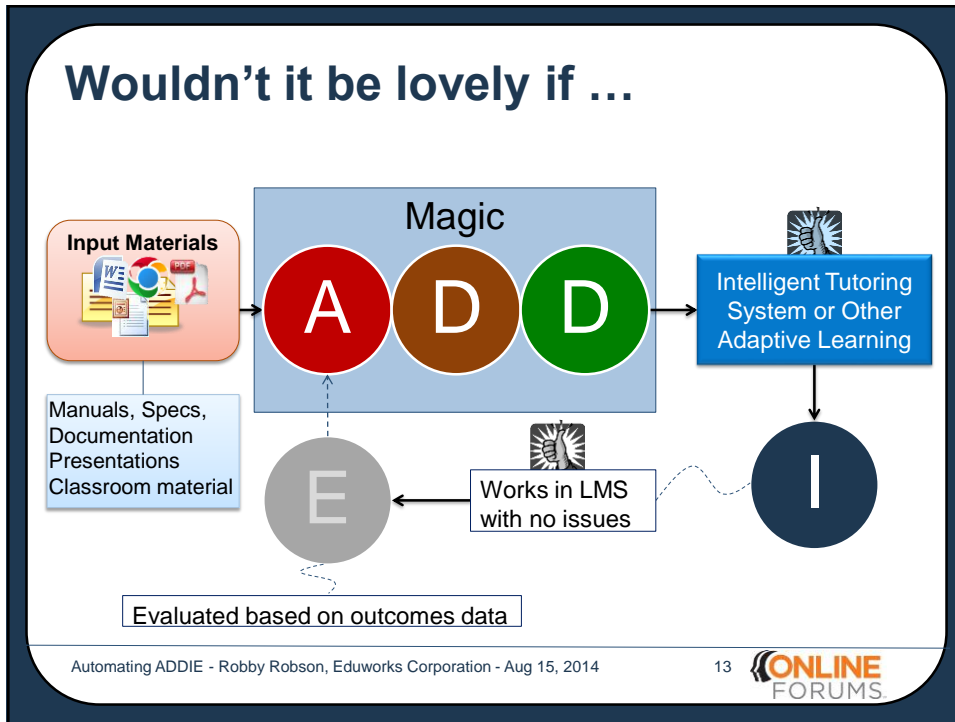
Generalized Intelligent Framework for Tutoring



<https://www.gifttutoring.org/>

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

12 **ONLINE FORUMS**



Advances in computer understanding of language and text mining.
If we can sequence DNA, shouldn't we be able to sequence content?

IS THIS REALLY POSSIBLE?

Computers are starting to understand English

- Computers are good at computing
- Computers are bad at language
- **But they are getting much better**

Products ranging from phones to automobiles to automated essay graders recognize *and interpret* natural language

PEARSON

Intelligent Essay Assessor (IEA) is a Web-based service that automatically evaluates a student's writing skills and knowledge, providing scoring and diagnostic feedback to both the instructor and student. This automated scoring technology uses sophisticated linear algebraic models to analyze the meaning of written text at a deeper level than just key words or patterns. Research has shown that IEA produces scores that accurately match those of expert human readers. IEA can also be customized for your testing needs.

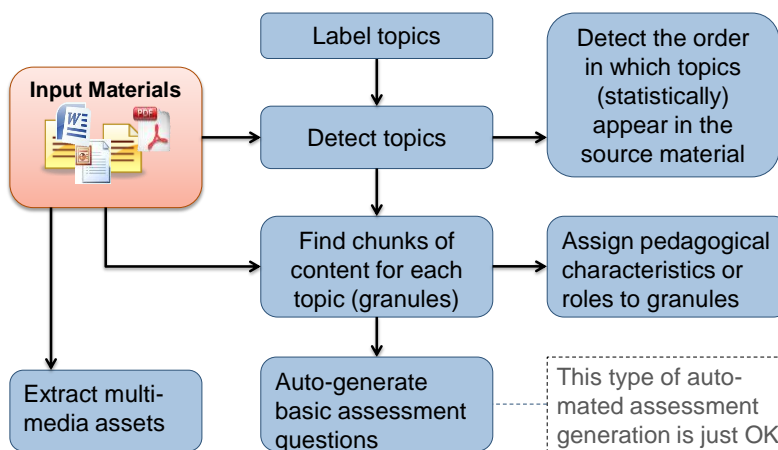
Does this jibe with your experience?

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

15

Things a computer can do (seriously)

See also 402

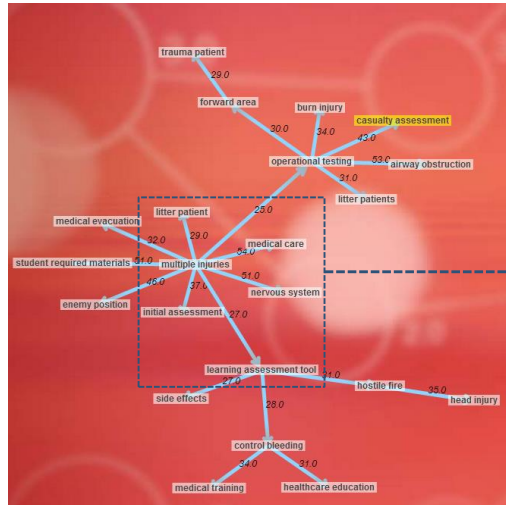


Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

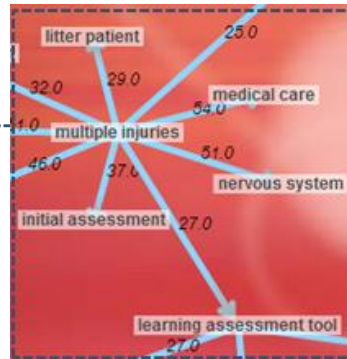
16

Screenshot from a prototype

ARL



- An example from virtual medic training.
- Source material consisted of manuals and PowerPoint



Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

17 **ONLINE**
FORUMS

Granule associated with a topic

Auto-generated keywords

Content from source materials

Sequence

Content classification

Pedagogical strategies

Example from Institutional Review Board (IRB) training required to conduct research with human subjects. Source material was chapter from CITI™ Program (Collaborative Institutional Training Initiative)

Edit content

Text
Approved protocols must be reviewed at least annually, although IRBs may specify a shorter review period. The expedited review procedure may be used for continuing review in a variety of circumstances, broadly speaking, those in which minimal risk remains minimal or when all activities

Keywords
review, consent, review procedure, irb, minimal risk, consent forms, investigator, copies, appro

Sequence order
3

Presentation
☒ Fact, Concept, Procedure, or Principle
☐ Worked Example, Case Study, Story, or Alternative Representation

Strategies

<input type="checkbox"/> Contextualize: Introduction, Objective, Motivation	<input type="checkbox"/> Gain Attention
<input checked="" type="checkbox"/> Learn: Presentation, Guidance	<input type="checkbox"/> Goals & Objectives
<input type="checkbox"/> Practice: Example, Elicit Performance, Feedback	<input type="checkbox"/> Relate to Prior Knowledge
<input type="checkbox"/> Assess: Assessment, Feedback	<input checked="" type="checkbox"/> Present Material
	<input type="checkbox"/> Provide Guidance
	<input type="checkbox"/> Elicit Performance
	<input type="checkbox"/> Provide Feedback
	<input type="checkbox"/> Assess Performance
	<input type="checkbox"/> Provide Feedback

Save Changes **Delete** **Cancel**

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

ONLINE
FORUMS

To err is human, to really foul things up requires a computer.

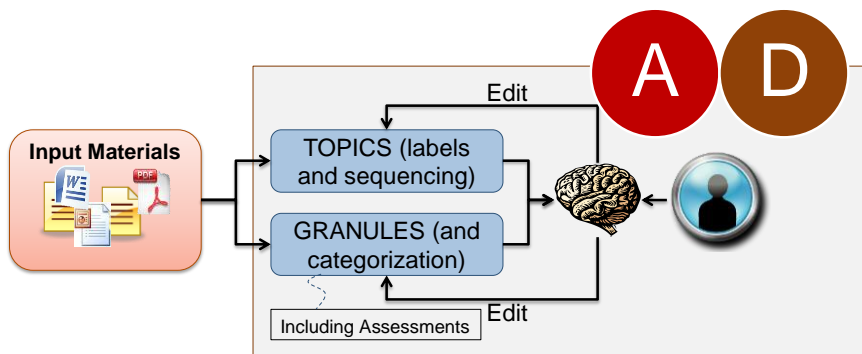
HUMANS IN THE LOOP

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

19 **ONLINE**
FORUMS

Computers are not perfect

- 80% accuracy is considered good in computational linguistics
- IBM Watson was brilliant ... but thought Toronto was a US city
- Experts don't always agree either!



Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

20 **ONLINE**
FORUMS

See also 202

A chance to talk about standards!

WHAT ABOUT DEVELOPMENT AND IMPLEMENTATION?

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

21

ADDIE and reuse

See also 302

See also 401

Is this an accurate description of your practices?

Traditional: Proprietary tools and formats.

- Development is done in a particular format using a set of tools
- Output is locked in
- Redevelopment is costly



All products appearing in this slide are fictitious. Any resemblance to real products, living or dead, is purely coincidental.

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

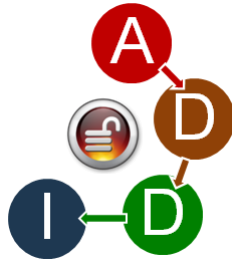
22

ADDIE and reuse

See also 302

See also 401

- Analysis and Design constitute **~35%** of ADDIE
- Including multimedia production **~58%**



Analysis and Design should result in data that can be reused in

- Multiple delivery formats
- Multiple tools
- Multiple implementation environments

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

23

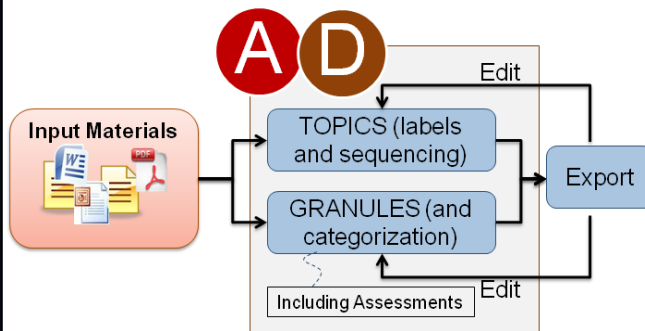
Example Practices

DITA

See also 401

See also 302

- Export topics, associated granules (tagged with instructional strategies and pedagogical roles), questions, and sequencing to a **package** that can be used to rapidly develop eLearning using standard tools.



Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

24

DITA
See also 401

Example Practices

See also 302

- Export topics, associated granules (tagged with instructional strategies and pedagogical roles), questions, and sequencing to a **package** that can be used to rapidly develop eLearning using standard tools.

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

25 **ONLINE FORUMS**

DITA
See also 401

Example Practices

See also 302

- Export topics, associated granules (tagged with instructional strategies and pedagogical roles), questions, and sequencing to a package that can be used to rapidly develop eLearning using standard tools.
- JavaScript Object Notation (JSON) that can be read by a dialogue-based intelligent tutoring system.

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

26 **ONLINE FORUMS**

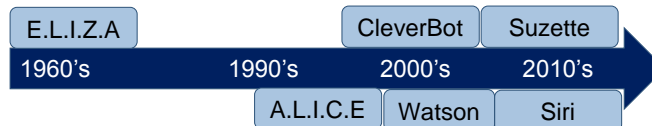
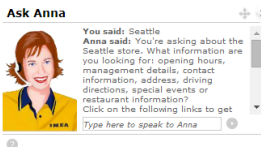
But ... Siri-ously now ...

A FEW WORDS ABOUT CONVERSATIONAL AGENTS

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

27 **ONLINE**
FORUMS

Chat Bots and Avatars ...

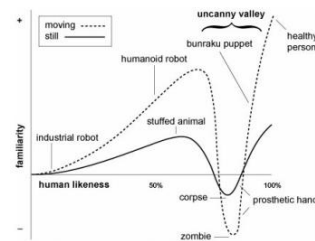


Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

28 **ONLINE**
FORUMS

Positive results for learning

Beware the uncanny valley



Mori, M., MacDorman, K. F., & Kageki, N. (2012). The uncanny valley [from the field]. *Robotics & Automation Magazine, IEEE*, 19(2), 98-100.

- Reeves, B. (2000). The benefits of interactive online characters. *Center for the Study of Language and Information, Stanford University*.
- Seyama, J. I., & Nagayama, R. S. (2007). The uncanny valley: Effect of realism on the impression of artificial human faces. *Presence: Teleoperators and Virtual Environments*, 16(4), 337-351.
- Baylor, A., & Kim, S. (2009). Designing nonverbal communication for pedagogical agents: When less is more. *Computers in Human Behavior*, 25(2), 450-457. doi: 10.1016/j.chb.2008.10.008
- Doering, A., Veletsianos, G., & Yerasimou, T. (2008). Conversational agents and their longitudinal affordances on communication and interaction. *Journal of Interactive Learning Research*, 19(2), 251-270.
- Veletsianos, G. (2009). The impact and implications of virtual character expressiveness on learning and agent-learner interactions. *Journal of Computer Assisted Learning*, 25(4), 345-357. doi: 10.1111/j.1365-2729.2009.00317.x
- Wolfe, C. R., Widmer, C. L., Reyna, V. F., Hu, X., Cedillos, E. M., Fisher, C. R., ... Weil, A. M. (2013). The development and analysis of tutorial dialogues in AutoTutor Lite. *Behavior Research Methods*, 45(3), 623-636.
- Zhou, Y., Freedman, R., Glass, M., Michael, J. A., Rovick, A. A., & Evens, M. W. (1999, 1999 / 01 / 01 /). *Delivering hints in a dialogue-based intelligent tutoring system*.

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

29

Here to stay

- Increasingly serving as a UI
- **Driven by gamification and mobile learning**
- Increasingly intelligent – able to interpret language, execute conversational gambits, remember past discussions ...

What are the Implications for managing and reusing content?

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

30



The Experience API
Sophisticated methods

WHAT ABOUT EVALUATION

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

31



Today Evaluation is based on Analytics

Is your organization big on analytics?
If so, raise your hand.

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

32



Reusing Analysis and Design
Managing Development and Implementation
Instrumenting for Evaluation

PRACTICAL SOLUTIONS

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

35

Analysis and Design

See also 401

See also 402

- **BASIC APPROACH**
 - Save analysis and design in a format that can be shared
- **TECHNO-APPROACH**
 - Extract analysis and design from existing source materials
- **RECOMMENDED PRACTICE**
 - Package assets, dialogues, text, objectives, questions, etc. in portable format
- **BE AWARE**
 - Automation is imperfect
 - Quality upfront is time well invested
 - There are no standards

Task	ADDIE	% of Total Effort	Hours Required	
			Level 1	Level 3
Front End Analysis	A	11%	10	40
Instructional Design	D	13%	10	60
Storyboarding	D	11%	10	50
Multimedia Production	D	23%	20	120
Authoring/Programming	D	18%	15	85
QA Testing	I(E)	6%	5	30
Project Management	--	6%	5	30
SME/Stakeholder Reviews	ADD	6%	5	30
Pilot Test	DI	4%	5	20
Other	(E)	2%	1	2
TOTAL		100%	80	500

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

36

[See also 101](#)
[See also 202](#)
[See also 302](#)
[See also 401](#)

Development and Implementation

- **BASIC APPROACH**
 - Templates and existing tools
- **TECHNO-APPROACH**
 - Leverage frameworks and advanced technologies
- **RECOMMENDED PRACTICE**
 - Keep development flexible, even if you only use one tool today
 - Implement reporting (xAPI)
- **BE AWARE**
 - Humans still need to be in the loop
 - Cultural change is a major barrier to reuse
 - Technical challenges with LMS implementation

Task	ADDIE	% of Total Effort	Hours Required	
			Level 1	Level 3
Front End Analysis	A	11%	10	40
Instructional Design	D	13%	10	60
Storyboarding	D	11%	10	50
Multimedia Production	D	23%	20	120
Authoring/Programming	D	18%	15	85
QA Testing	I(E)	6%	5	30
Project Management	--	6%	5	30
SME/Stakeholder Reviews	ADD	6%	5	30
Pilot Test	DI	4%	5	20
Other	(E)	2%	1	2
TOTAL		100%	80	500

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

37

Evaluation

- **BASIC APPROACH**
 - Standard reporting data
- **TECHNO-APPROACH**
 - Educational Data Mining (includes methods such as Clustering, Predictive Analytics, and Structural Equation Modeling*)
- **RECOMMENDED PRACTICE**
 - Gather data!
- **BE AWARE**
 - Analytics is a fast-growing area
 - Content can be designed to improve analytics ... not part of this presentation!

Task	ADDIE	% of Total Effort	Hours Required	
			Level 1	Level 3
Front End Analysis	A	11%	10	40
Instructional Design	D	13%	10	60
Storyboarding	D	11%	10	50
Multimedia Production	D	23%	20	120
Authoring/Programming	D	18%	15	85
QA Testing	I(E)	6%	5	30
Project Management	--	6%	5	30
SME/Stakeholder Reviews	ADD	6%	5	30
Pilot Test	DI	4%	5	20
Other	(E)	2%	1	2
TOTAL		100%	80	500

* Bollen, K. A. (1998). *Structural equation models*. John Wiley & Sons, Ltd.

Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014

38



Contact Information

Robby Robson

robby.robson@eduworks.com



Automating ADDIE - Robby Robson, Eduworks Corporation - Aug 15, 2014